

## **Cautionary Statement**

This presentation contains forward-looking information and should be read subject to the following cautionary language:

To the extent any statements made in this presentation contain information that is not historical, these statements are forward-looking statements and may be forward-looking information within the meaning of applicable securities laws (collectively, "forward-looking information"). This forward-looking information relates to, among other things, the Company's objectives, goals, strategies, targets, intentions, plans, estimates and outlook, including the adoption and anticipated impact of the Company's strategic plan, advertising and expectations of advertising trends for fiscal 2023, subscriber revenue and anticipated subscription trends, distribution, production and other revenue, the Company's dividend policy and the payment of future dividends; the Company's leverage target; the Company's proposed share purchases, including the number of Class B non-voting shares to be repurchased under its normal course issuer bid, if any, and timing thereof; the Company's ability to manage retention and reputation risks related to its on-air talent; expectations regarding financial performance, including capital allocation strategy and capital structure management, operating costs and tariffs, taxes and fees, and can generally be identified by the use of words such as "believe", "anticipate", "expect", "intend", "plan", "will", "may" or the negatives of these terms and other similar expressions. In addition, any statements that refer to expectations, projections or other characterizations of future events or circumstances may be considered forward-looking information.

Although Corus believes that the expectations reflected in such forward-looking information are reasonable, such information involves assumptions, risks and uncertainties and undue reliance should not be placed on such statements. Certain material factors or assumptions are applied with respect to the forward-looking information, including without limitation, factors and assumptions regarding the general market conditions and general outlook for the industry including: the impact of recessionary conditions and continuing supply chain constraints; the potential impact of new competition and industry mergers and acquisitions; changes to applicable tax, licensing and regulatory regimes; inflation and interest rates, stability of the advertising, subscription, production and distribution markets; changes to key suppliers or clients; operating and capital costs and tariffs, taxes and fees, the Company's ability to source, produce or sell desirable content and the Company's capital and operating results being consistent with its expectations. Actual results may differ materially from those expressed or implied in such information.

Important factors that could cause actual results to differ materially from these expectations include, among other things: the Company's ability to attract, retain and manage fluctuations in advertising revenue; the Company's ability to manage retention and reputation risks related to its on-air talent; the Company's ability to recoup production costs; the availability of tax credits; the availability of expected news, production and related credits, programs and funding; the existence of co-production treaties; the Company's ability to compete in any of the industries in which it does business including with competitors which may not be regulated in the same way or to the same degree; the business and strategic opportunities (or lack thereof) that may be presented to and pursued by the Company; conditions in the entertainment, information and communications industries and technological developments therein; changes in laws or regulations or the interpretation or application of those laws and regulations including statements, decisions or positions by applicable regulators including, without limitation, the Canadian Radio-television and Telecommunications ("CRTC"), Canadian Heritage and Innovation, Science and Economic Development Canada ("ISED"); changes to licensing status or conditions; unanticipated or un-mitigatable programming costs; the Company's ability to successfully defend itself against litigation matters and complaints; failure to meet covenants under the Company's senior credit facility, senior unsecured notes or other instruments or facilities; epidemics, pandemics or other public health and safety crises in Canada and globally, including COVID-19; physical and operational changes to the Company's key facilities and infrastructure; cybersecurity threats or incidents to the Company or its key suppliers and vendors; and changes in accounting standards.

Additional information about these factors and about the material assumptions underlying any forward-looking information may be found under the heading "Risks and Uncertainties" in the Company's Management's Discussion and Analysis for the year ended August 31, 2022 and under the heading "Risk Factors" in the Company's Annual Information Form for the year ended August 31, 2022. Corus cautions that the foregoing list of important assumptions and factors that may affect future results is not exhaustive. When relying on the Company's forward-looking information to make decisions with respect to Corus, investors and others should carefully consider the foregoing factors and other uncertainties and potential events. Unless otherwise specified, all forward-looking information in this document speaks as of the date of this document and may be updated or amended from time to time. Except as otherwise required by applicable securities laws, Corus disclaims any intention or obligation to publicly update or revise any forward-looking information whether as a result of new information, events or circumstances that arise after the date thereof or otherwise.

#### Note to User:

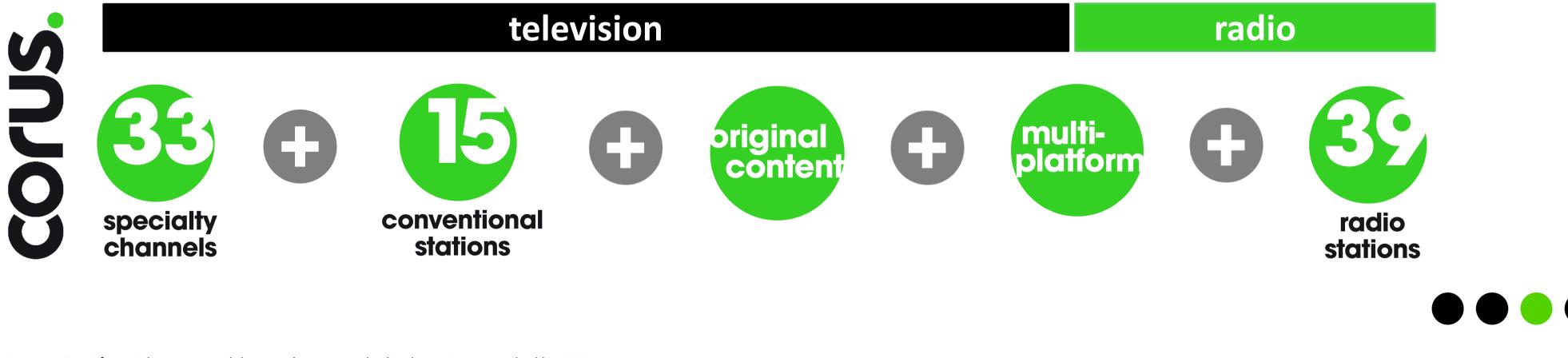
In addition to disclosing results in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"), the Company also provides supplementary non-IFRS measures as a method of evaluating the Company's performance and to provide a better understanding of how management views the Company's performance. These non-IFRS or non-GAAP measures can include: segment profit (loss), segment profit margin, free cash flow, net debt to segment profit, optimized advertising revenue and new platform revenue. These are not measurements in accordance with IFRS and should not be considered as an alternative to any other measure of performance under IFRS. Please see additional discussion and reconciliations under the Key Performance Indicators and Non-GAAP Financial Measures section of the Company's First Quarter 2023 Report to Shareholders.



# **Corus Overview**

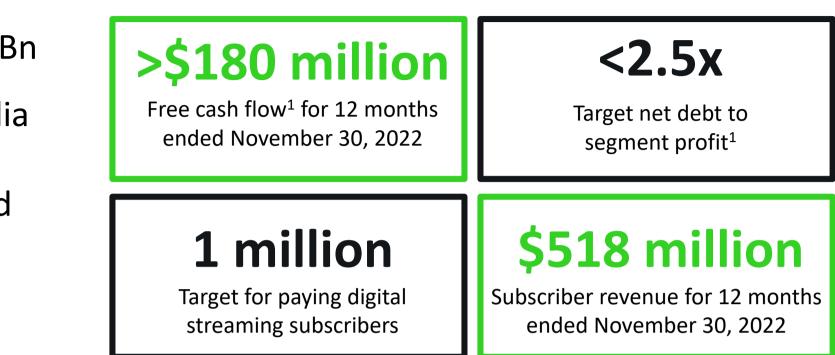
Headquarters: Toronto, Ontario | TSX Ticker: CJR.B | Market Cap: ~\$0.4 Bn

- Founded in 1999, Corus is a diversified Canadian-based integrated media and content company that creates and delivers high quality brands and content across platforms for audiences in Canada and around the world
- Corus operates through two reporting segments: Television and Radio, generating revenue through subscription fees, advertising revenue, content licensing and merchandising sales



 This is a non-GAAP financial measure and does not have a standardized meaning prescribed by IFRS. Refer to the "Note to User" section on slide 2 for more information.





# **Investment Highlights**



Refer to the "Note to User" section on slide 2 for more information.

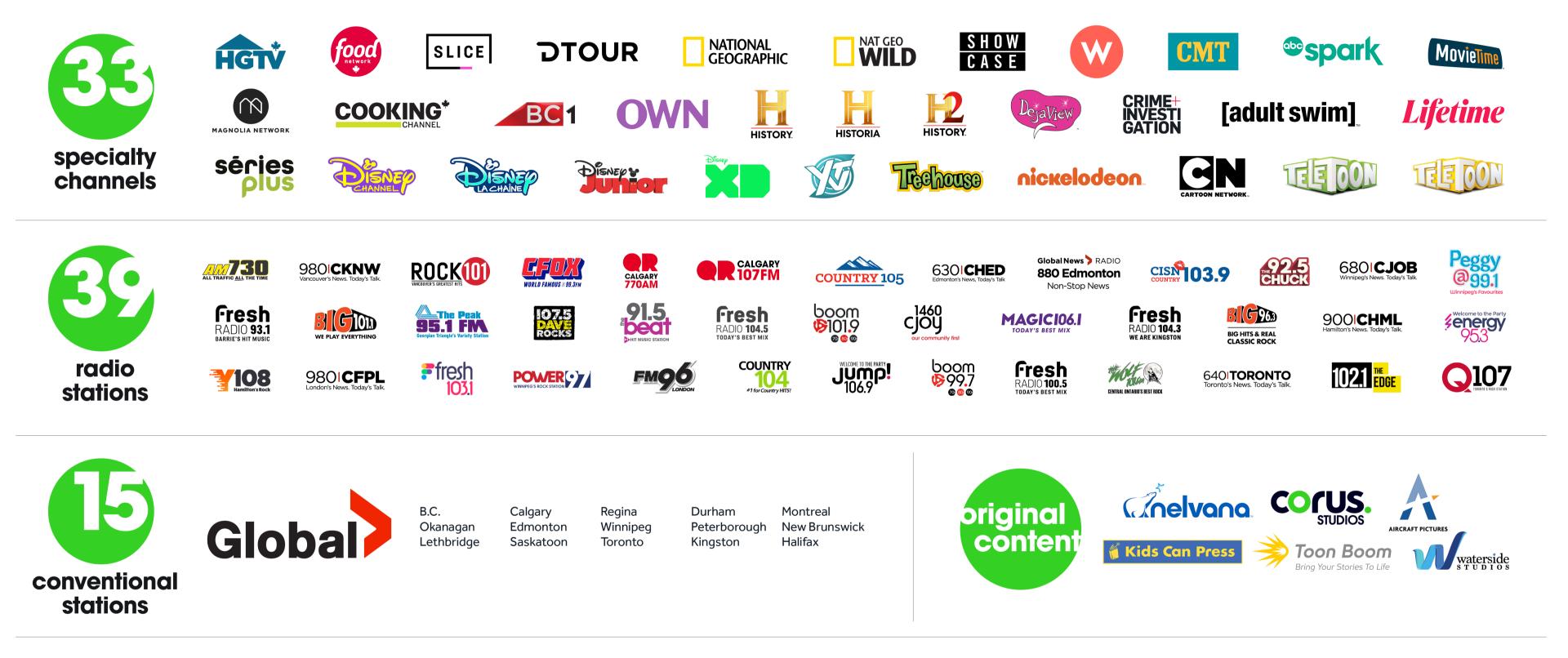


Deep Relationships with International Media Companies Enables Access to Great Content

**Executing Multiple Growth Initiatives to Connect with Audiences on New Platforms and Deliver Advertising Innovations** 

**Extensive Content Creation and Brand Building Across Broad Range of Genres through** the "Corus Advantage"

# Media and Content Powerhouse



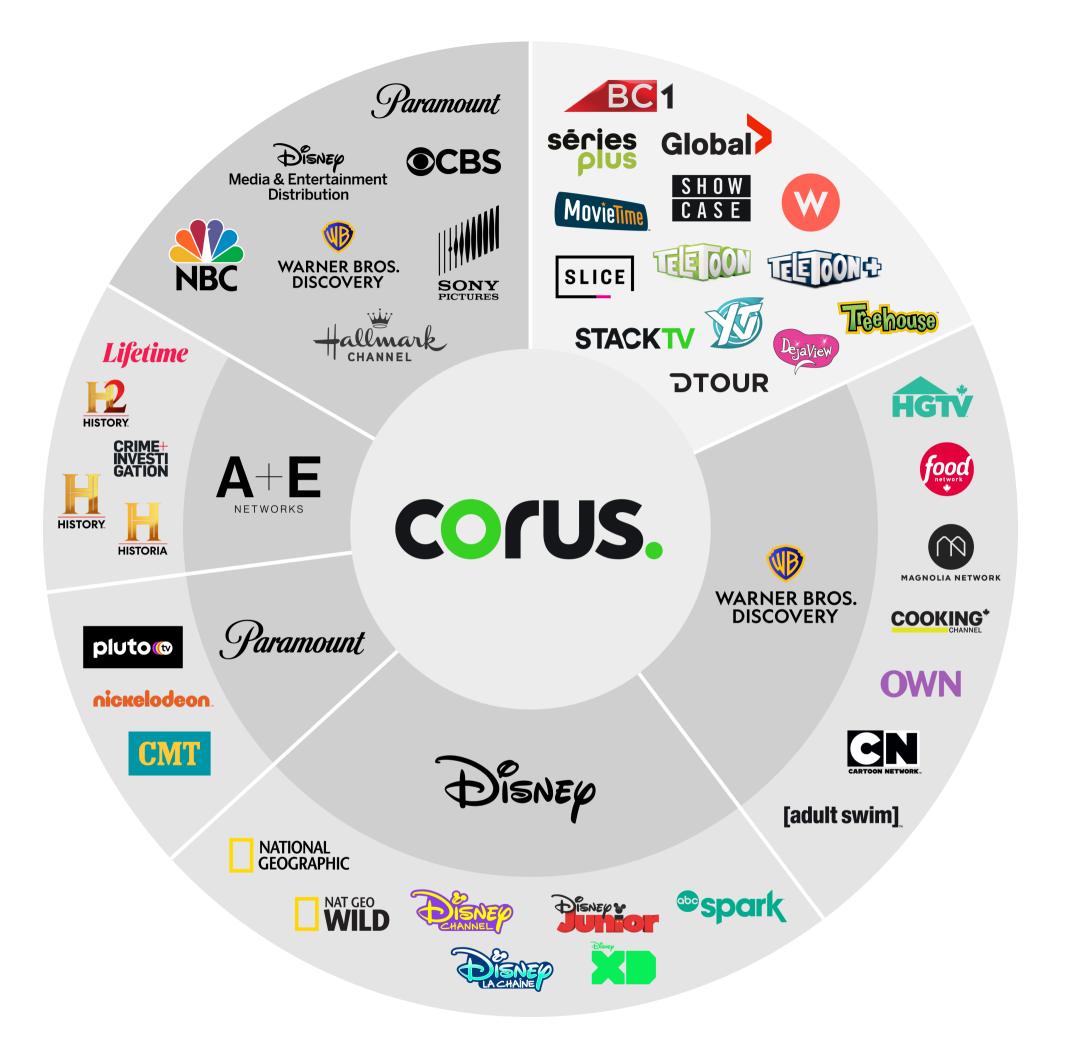


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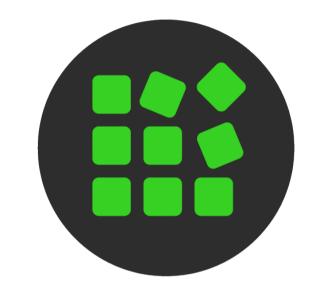
# Deep Relationships with World-Class Partners





# **Ongoing Strategic Discipline**







#### create a great place to work

Create a diverse, equitable and inclusive culture

Build the capability and career flexibility of our people

Foster employee engagement and well-being

#### build a content powerhouse

Secure great content to deploy across our portfolio of leading brands

Extend our leadership role in creating original Canadian content

Grow our slate of owned content for international sales

### connect with audiences

Create engaging content and brand experiences

Reach and interact with consumers on new platforms

Develop a unified view of audiences







#### help brands grow

Take a clientcentric approach to everything we do

Build and deliver innovative advertising solutions

Become a trusted authority in marketing effectiveness

### operate with discipline

Embrace technology to support revenue growth and improve productivity

Bring rigour and financial discipline to decision making

Increase financial flexibility

# Launched Inaugural Sustainability Report





COrus

In January 2023, Corus Entertainment Inc. received a rating of A (on a scale of AAA-CCC) in the MSCI ESG Ratings assessment. THE USE BY CORUS ENTERTAINMENT INC. OF ANY MSCI ESG RESEARCH LLC OR ITS AFFILIATES ("MSCI") DATA, AND THE USE OF MSCI LOGOS, TRADEMARKS, SERVICE MARKS OR INDEX NAMES HEREIN, DO NOT CONSTITUTE A SPONSORSHIP, ENDORSEMENT, RECOMMENDATION, OR PROMOTION OF CORUS ENTERTAINMENT INC. BY MSCI. MSCI SERVICES AND DATA ARE THE PROPERTY OF MSCI OR ITS INFORMATION PROVIDERS AND ARE PROVIDED 'AS-IS' AND WITHOUT WARRANTY. MSCI NAMES AND LOGOS ARE TRADEMARKS OR SERVICE MARKS OF MSCI.



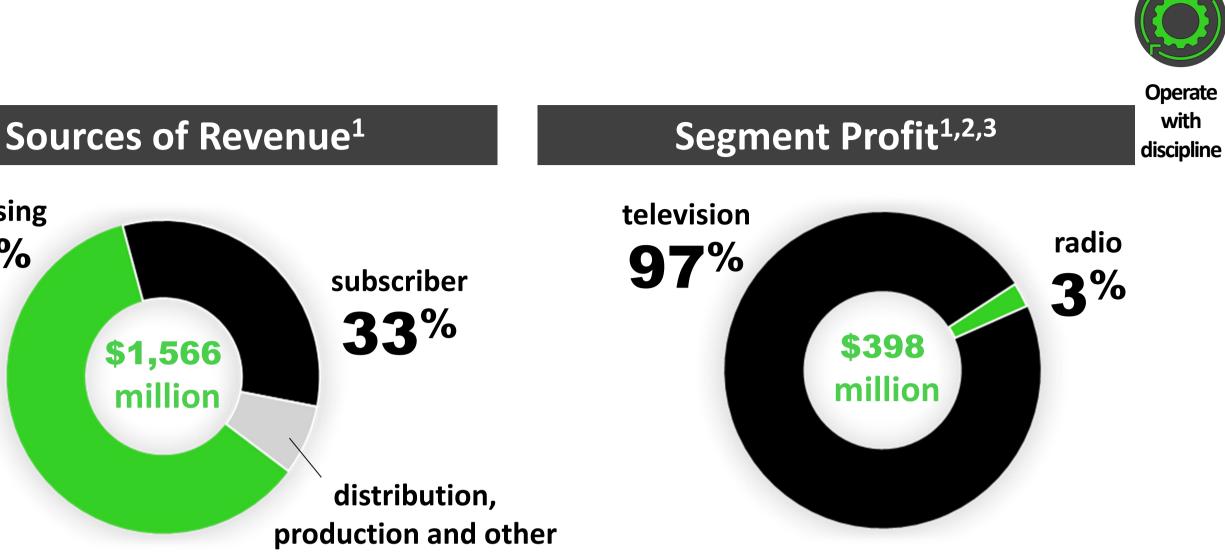


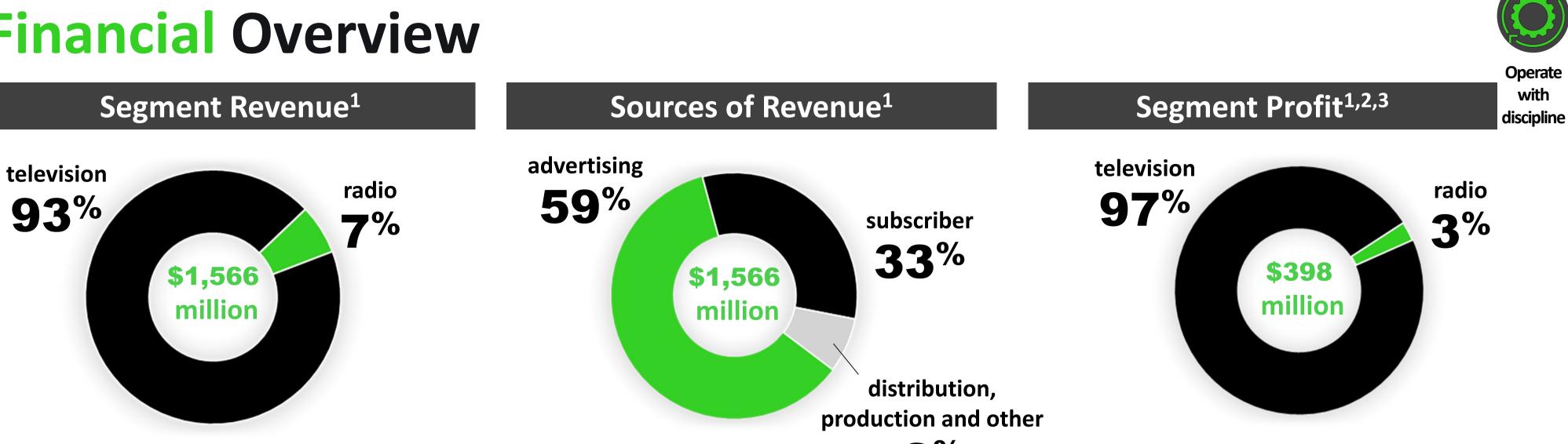
Create a **Great Place** to Work

Operate with discipline



# **Financial Overview**





#### **Balanced Capital Allocation Policy**

#### Invest in the Future

- Investment to advance strategic priorities and diversify revenues
  - Transform how we sell media
  - Put more content in more places
  - Grow our owned content business
  - Last 12 months for the period ended November 30, 2022. 1.
  - 2. Percentages exclude unallocated corporate costs.
  - This is a non-GAAP financial measure and does not have a standardized meaning prescribed by IFRS. 3. Refer to the "Note to User" section on slide 2 for more information.



# Pay Down Debt

- Disciplined focus on reducing leverage
  - Leverage target of below 2.5x net debt to segment profit<sup>3</sup>

8%

- Return Cash to Shareholders
- Quarterly dividend subject to Board approval

# **Canadian Market Opportunity**

# advertising video distribution production



### **Unique Market Structure**

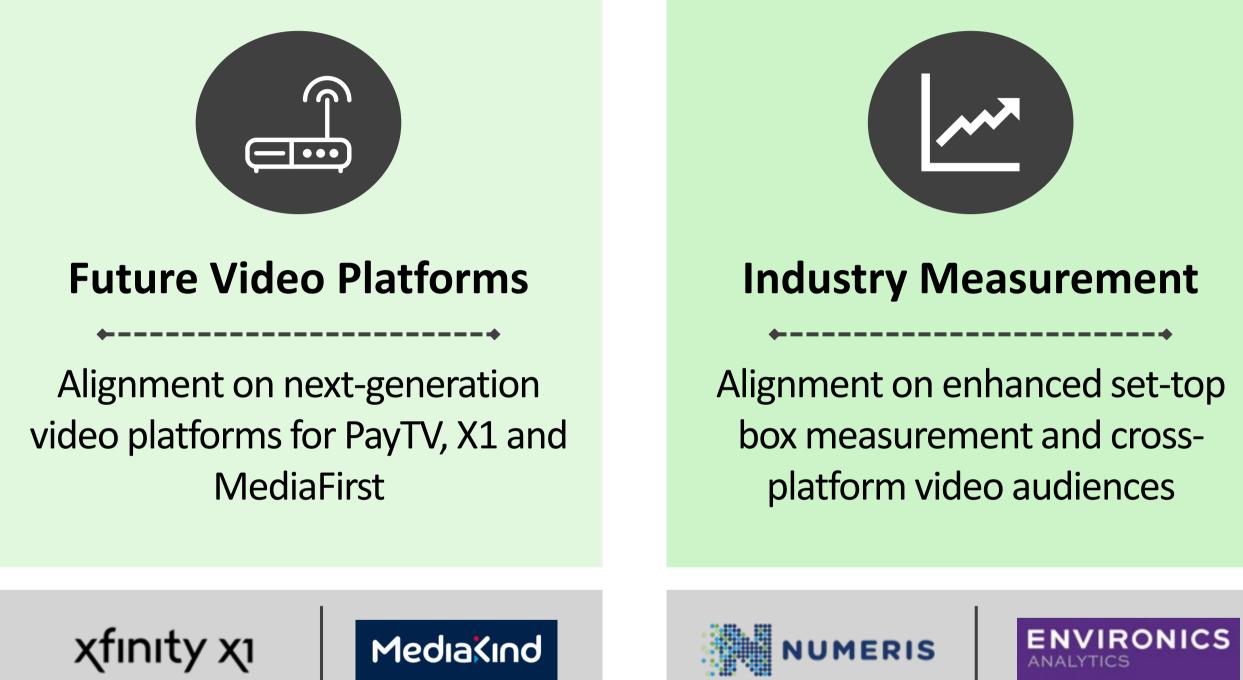








# **Alignment and Collaboration in Canadian Ecosystem**



High Degree of Alignment and Collaboration among Key Players





#### **Advanced Advertising**

Alignment on common industry segments, Dynamic Ad Insertion, and ad-buying platforms

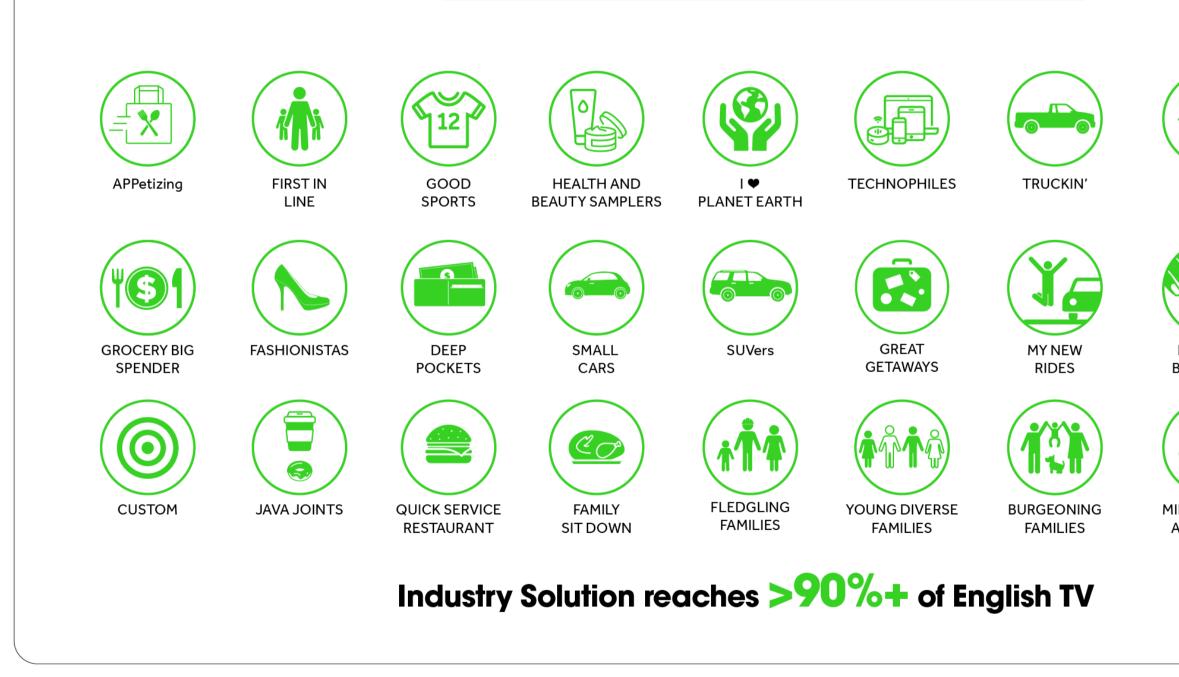






# **Transforming the Way Media is Sold**

#### **Common Audience Segments**



Industry Leading Portfolio of Advanced Advertising Solutions





**Help brands** grow





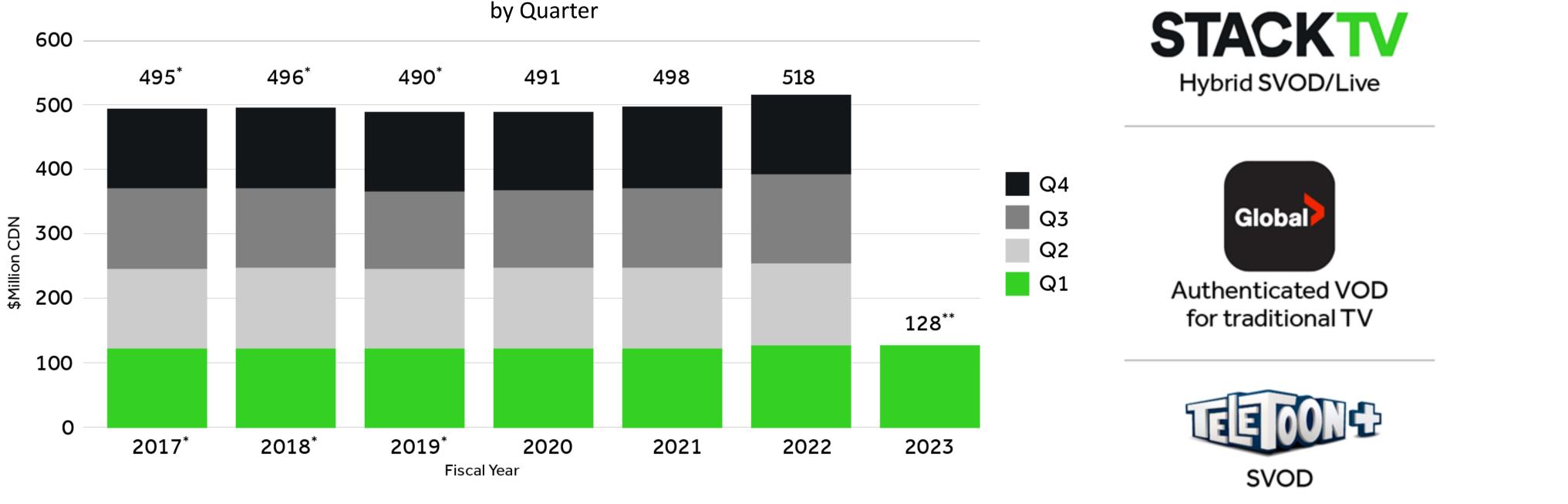
# Automated buying platform

dynamic advertising insertion (DAI) for video on demand



# **Resilient Recurring Subscriber Revenue**

#### **Television Subscriber Revenue since Fiscal 2017**



\* Subscriber revenue proforma for the disposal of Telelatino Network

\*\* For the quarter ended November 30, 2022

#### Achieved a record \$518 million of Television subscriber revenue in F2022



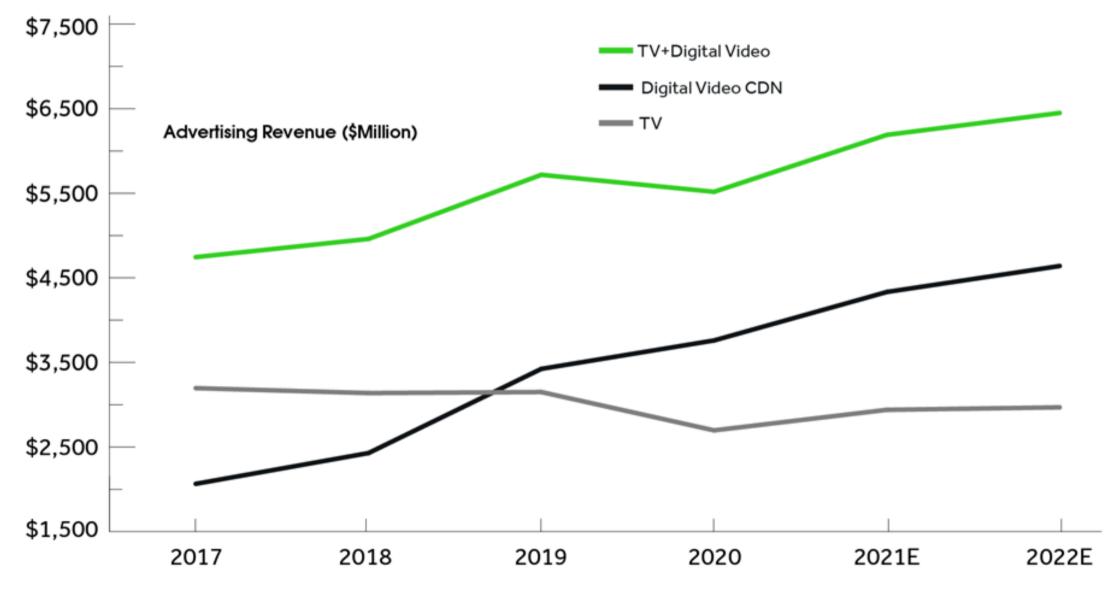


Connect with audiences



# Video Advertising is a Growth Market

### **Total Addressable Premium Video Advertising Market in Canada**



Source: ThinkTV Feb 1, 2022 summary for all media except Digital Video which is eMarketer (March'22). 2021 and 2022 estimates use eMarketer growth rates by media (March'22). Note that digital video was restated in 2017 to include both instream and outstream revenue







Connect with audiences

### **Powerful Streaming Portfolio**













# **Disney Channels Added to STACKTV**



corus

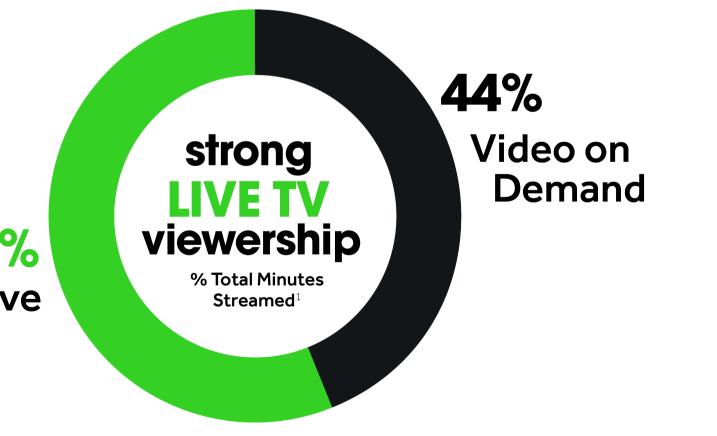
56% Live





**Connect with** audiences

# STACKTV + TEEO target of one million paying subscribers



1. STACKTV data from November 30, 2021 to November 30, 2022

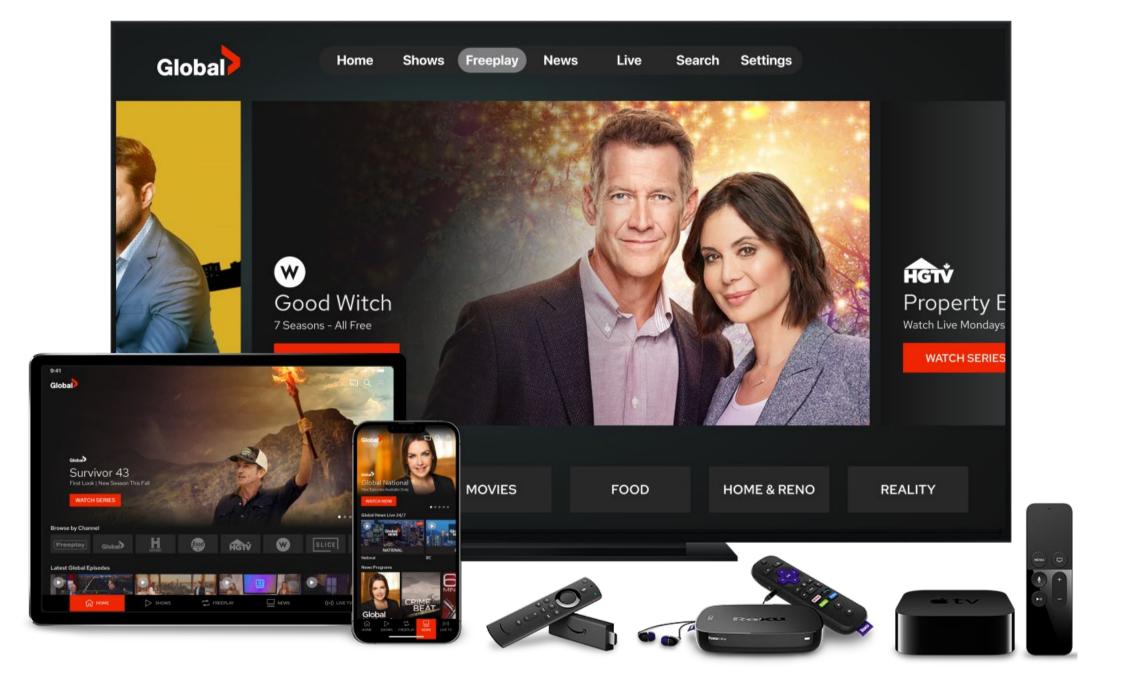
# **Global TV Delivers Premium Content Everywhere**

 Global TV App is gaining traction with robust demand for advertising inventory

### More Premium Video Inventory

Authenticated AVOD product available on mobile apps, web and connected TV

Includes Global TV and up to 8 Specialty Networks, 24/7 Global News Streams, Freeplay Option for non-subscribers Live and on demand



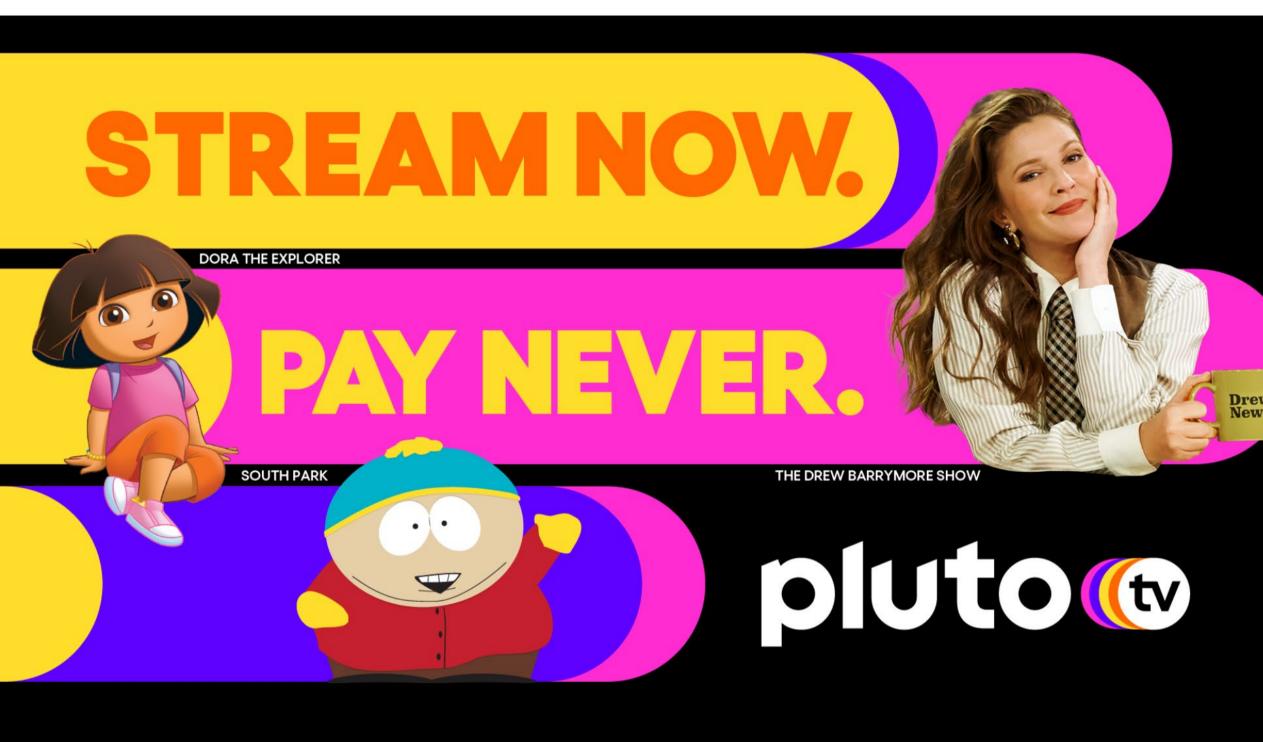
### Strengthening the Global TV App with more premium content to drive audience and revenue growth





Connect with audiences

# **Expansion into FAST Channels**



**Corus and Pluto TV redefine FAST opportunity in Canada** 

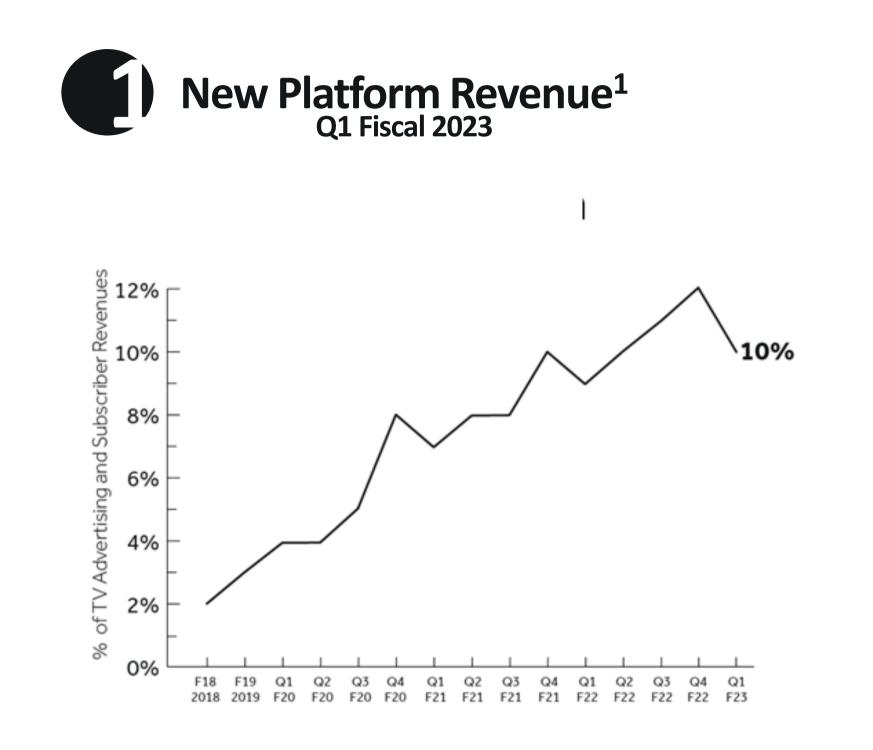




Connect with audiences

- >120 channels and over ullet20,000 hours of content
- Offers more premium video ulletoptions for advertisers
- Corus contributes leading ad ulletsales capabilities
- **Provides incremental** programming window for Corus content

# **Revenue Growth and Diversification Initiatives**



- Reflects progress on Corus' participation in rapidly growing streaming distribution platforms and digital video advertising markets
- Combines subscriber revenue from streaming initiatives and advertising revenue from digital platforms expressed as a percentage of total Television advertising and subscriber revenue
- 1. This is a non-GAAP financial measure and does not have a standardized meaning prescribed by IFRS. Refer to the "Note to User" section on slide 2 for more information.



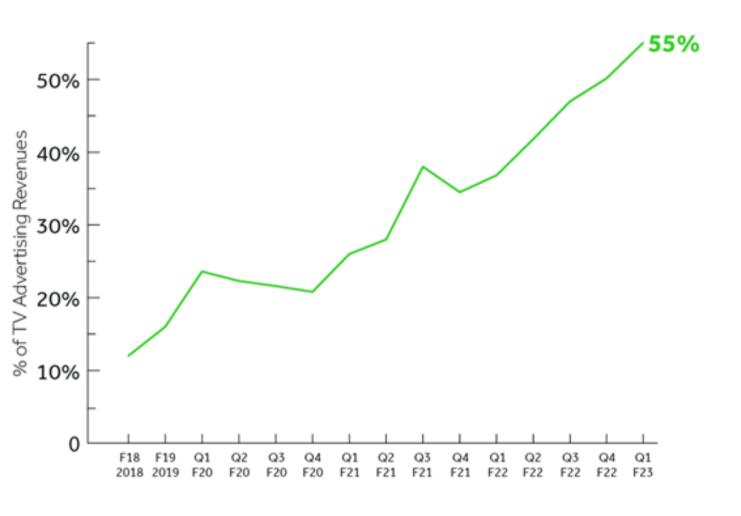
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Connect with audiences

Help brands grow



#### Optimized Advertising Revenue<sup>1</sup> Q1 Fiscal 2023

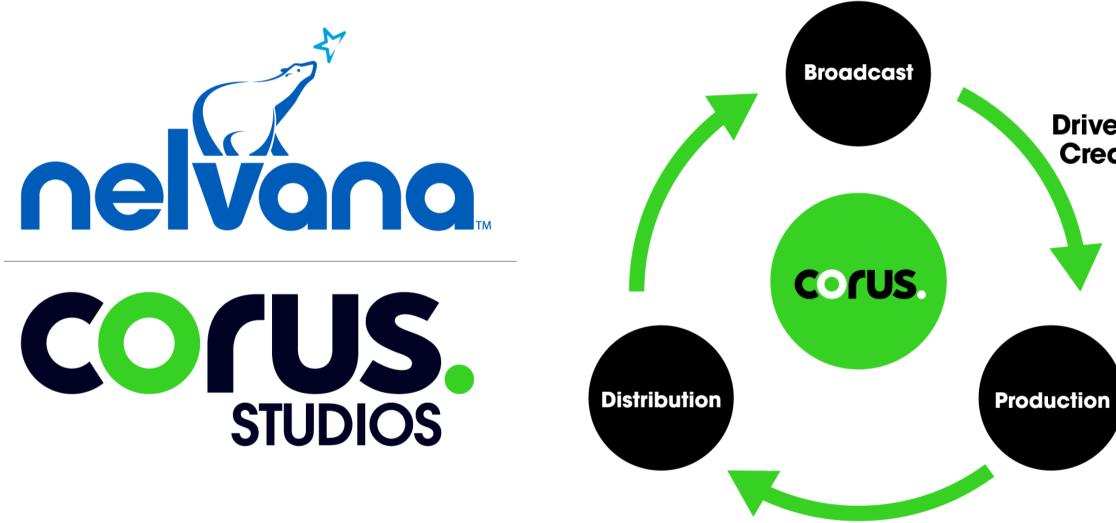


- Reflects progress on the transformation of how Television advertising is sold
- Includes advertising revenue attributable to audience segment selling and to the Cynch automated buying platform expressed as a percentage of Television advertising revenue



# **Corus Advantage Drives Content Creation**

### **COrus.** Advantage







#### **Content Creation**

 Leveraging required Canadian content spending to grow international content sales

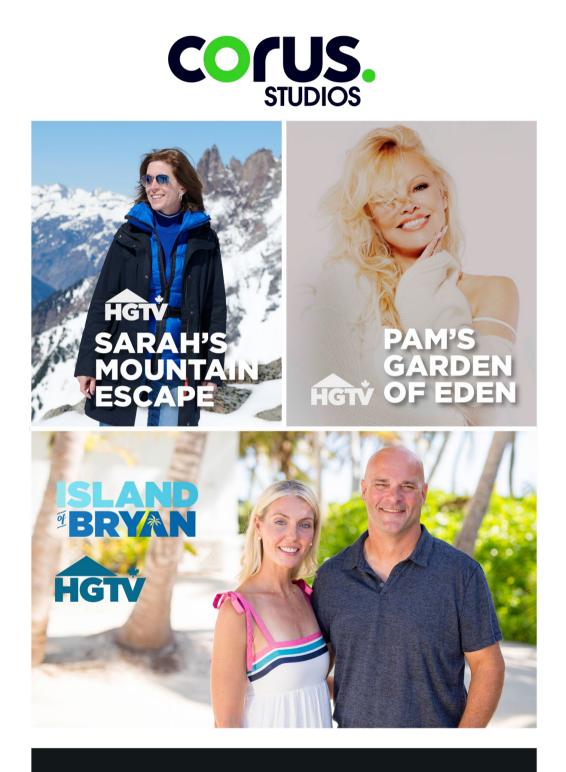
### **Robust Production Slate**

 Multi-season lifestyle, factual reality and children's series are sold in the U.S. and around the world



#### Drives Content Creation

# **Growing Our Content Business**



~900 episode library





~4,800 episode library









AIRCRAFT PICTURES

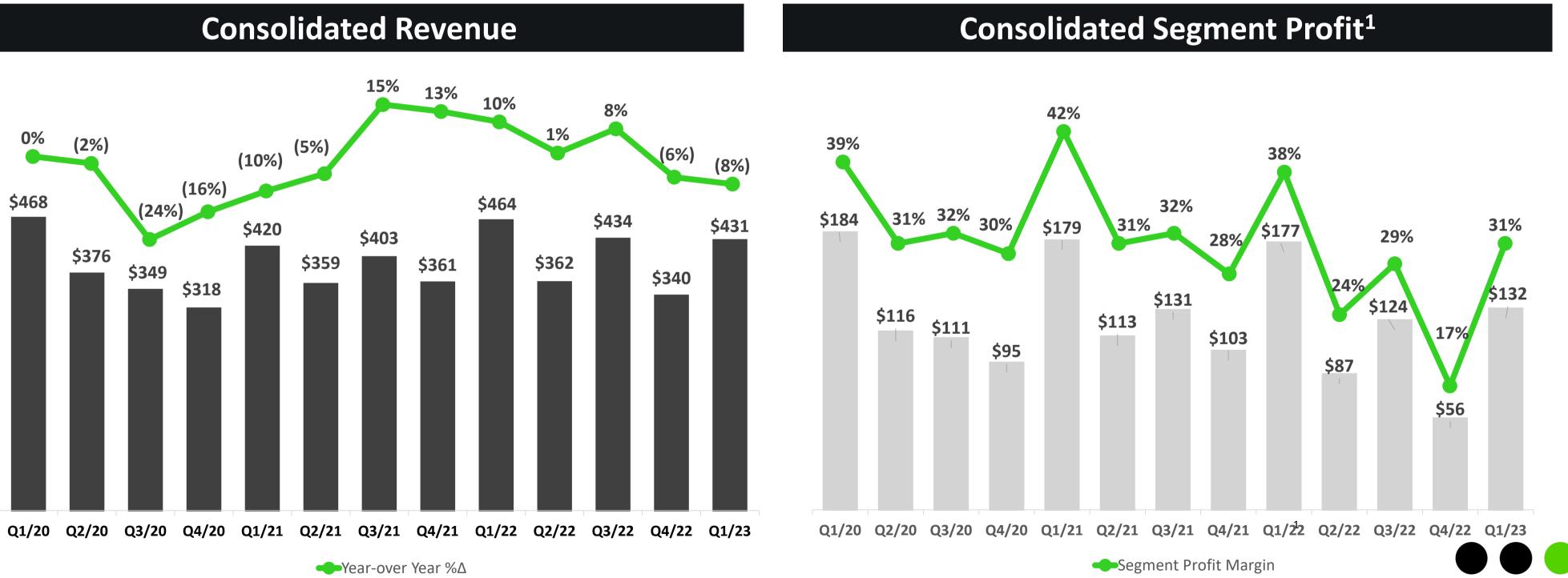


Expanding content production portfolio



# **Consolidated Results**

• Strong track record of navigating through challenging macroeconomic conditions while continuing to invest in long-term growth opportunities



Note: Quarterly financials based on Corus' fiscal year-end of August 31. Figures in C\$ millions, unless otherwise specified.

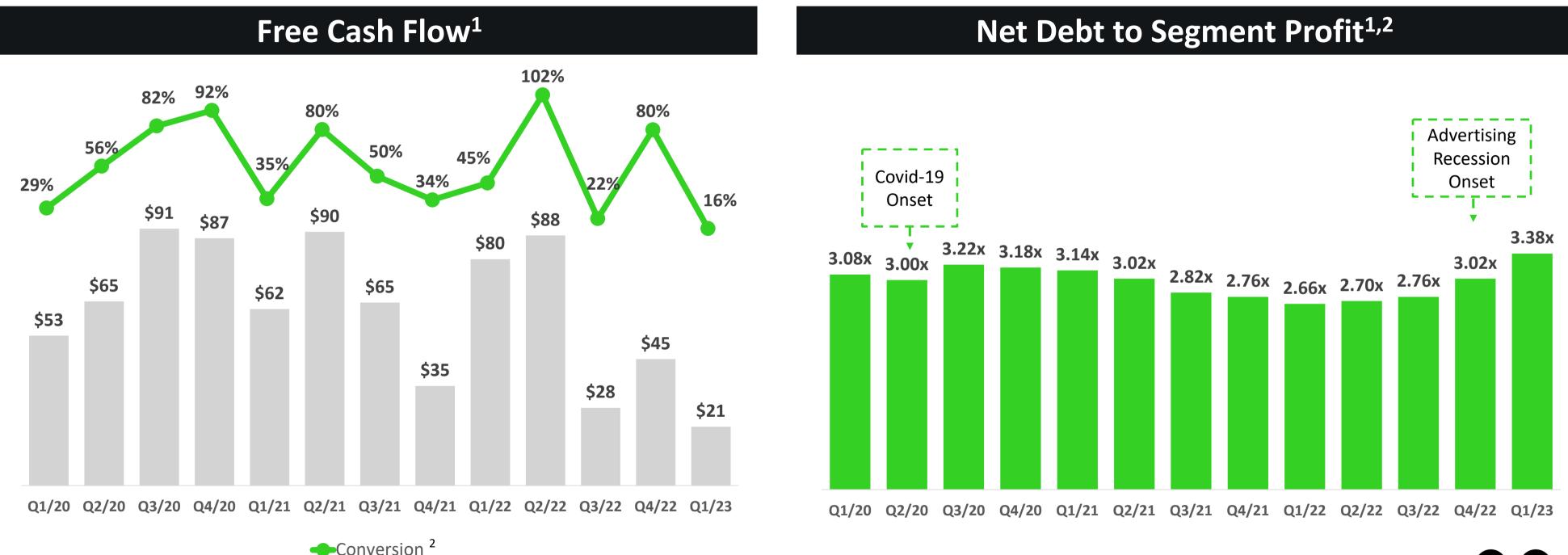
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# **Free Cash Flow and Leverage**

• Corus remains focused on free cash flow and reducing leverage over the long-term, despite impact of current macroeconomic conditions on financial results



Note: Quarterly financials based on Corus' fiscal year-end of August 31. Figures in C\$ millions, unless otherwise specified.

- 1. This is a non-GAAP financial measure and does not have a standardized meaning prescribed by IFRS. Refer to the "Note to User" section on slide 2 for more information.
- 2. Free cash flow as a percentage of segment profit.

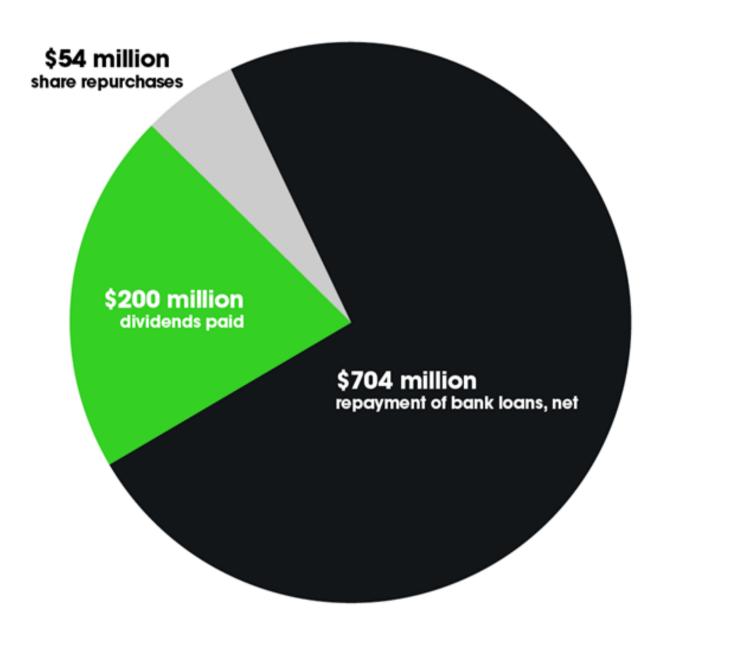




# **Update on Financial Priorities**

#### **Total Shareholder Yield \$958 million**

Since September 1, 2018



#### Focus on returning value through shareholder yield







#### **Recent Highlights**



~5.3 years weighted average debt maturity at November 30, 2022



3.38x net debt to segment profit<sup>1</sup> at November 30, 2022



~\$958 million allocated to shareholder friendly activities since September 2018

1 This is a non-GAAP financial measure and does not have a standardized meaning prescribed by IFRS. Refer to the "Note to User" section on slide 2 for more information

# Leading Canadian Media and Content Company

+

### **Highly Differentiated Portfolio of** Assets

- Leader in Canadian Premium Video
  - Powerful brands and content
  - Valuable audience segments
  - Innovative advanced advertising solutions
  - Expanding premium digital video business
- Globally recognized creator, producer and distributor of high quality animated, **lifestyle and factual reality content** Represents non-IFRS financial measure. See "Non-IFRS measures" on slide 2.



### **Proven Track Record of Financial** Performance

- Proven record of driving efficiency and cash flow
  - Ongoing cost structure improvement
  - Strong margins
  - Asset optimization initiatives
  - Prioritize free cash flow<sup>1</sup> generation
  - Focus on reducing leverage to below 2.5x net debt to segment profit<sup>1</sup>

